

National Aeronautics and Space Administration



NASA'S TECHNOLOGY INFUSION **ROAD TOUR**

Historically Black Colleges/Universities & Minority Serving Institutions

NEW MEXICO STATE UNIVERSITY

**Utilizing NASA's Small Business
Specialist**

**Robert Medina
August 13, 2019**



Armstrong Flight Research Center At-a-Glance

- Main focus at Armstrong Flight Research Center
 - Aeronautical Flight Research
 - Airborne Science Research
- Unique about Armstrong Flight Research Center
 - AFRC is located at Edwards AFB
 - AFRC has a satellite facility in Palmdale, CA Plant 42 Site 9 in support of Airborne Science Program
- AFRC is participating in Gateway/Artemis
 - Orion AA-2 Launch Abort System
- Small Business Specialist Activities
 - Collaborating with federal, state, and local Small Business organizations, local organizations, PTACs and SBA Offices within Southern California to assist Small Businesses with doing business with NASA and supporting the NASA mission.
 - Meeting schedule can be scheduled upon request

Armstrong Flight Research Center At-a-Glance

- Interactions with Small Business are via:
 - Local Outreach Events
 - Outreach Events
 - E-mail
 - Telephone
 - One-on-One counseling meetings
 - Armstrong Flight Research Center has a Doing Business with NASA Armstrong page which includes information on AFRC Small Business Office, Procurement Office, SBIR/STTR Program, Technology Transfer, and Education Office
<https://www.nasa.gov/centers/armstrong/business/index.html> to assist companies in knowing what we do at the Center

Top 5 Value Procurements Armstrong Flight Research Center 18-24 Months

Name of Procurement	Incumbent	NAICS Code	Estimated Dollar Value*	Current Set-Aside (Y/N) If yes, list category of set-aside	Contract End Date (Mo\Year)	Other
Aircraft Operations Support	L-3 Vertex Aerospace, LLC	488190	\$50M+	N	12/2019	
Research Facilities and Engineering Support Services (RF&ESS)	INUTEQ, LLC	541513	\$50M+	Y/SB	10/2019	
Environmental Management and Technical Support Services	MECx Inc.	541620	\$5M - \$50M	Y/SDVOSB	6/2020	
Facilities Maintenance Support	Helix Management Services	561210	\$50M+	TBD	11/2019	Current Contract 8(a)
Center Administrative and Technical Support	Logical Innovations, Inc.	561110	\$5M - \$50M	TBD	11/2020	Current Contract 8(a)

*Total value over life of contract, not annual value. Use Acquisition Forecast amounts: SAP-\$1M; \$1M-\$5M; \$5M-\$50M, \$50M+, TBD

**Only list procurements awarding 18-24 months from the date of the event – do not list past procurements, procurements awarding within the year, in blackout, etc.

10 Tips on Doing Business with NASA **<https://osbp.nasa.gov/business.html>**

1. Identify Your Product or Service
2. Register Your Business
3. Identify Your Target Market Within NASA
4. Identify Current NASA Procurement Opportunities
5. Explore Subcontracting Opportunities
6. Familiarize Yourself with NASA Contracting Procedures
7. Investigate Federal Supply Schedule (FSS) Contracts
8. Seek Additional Assistance as Needed
9. Investigate NASA Small Business Programs!
10. Market Your Firm Well!!!

NASA SMALL BUSINESS SPECIALISTS

Center Category	Center	Name	Phone	Email
RESEARCH CENTERS	Ames Research Center	Christine L. Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
	Armstrong Flight Research Center	Robert Medina	661-276-3343	Afrc-small-business-office@mail.nasa.gov
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	Langley Research Center	Robert O. Betts	757-864-5717	Larc-smallbusiness@mail.nasa.gov
SPACE CENTERS	Johnson Space Center	Robert E. Watts	281-244-5811	Jsc-smallbusiness@mail.nasa.gov
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	Marshall Space Flight Center	David E. Brock	256-544-0267	Msfc-smallbusiness@mail.nasa.gov
	Stennis Space Center	Kay S. Doane	228-688-1720	Ssc-smallbusiness@mail.nasa.gov
SCIENCE CENTER	Goddard Space Flight Center	Elizabeth A. Haase	301-286-3443	Gsfc-smallbusiness@mail.nasa.gov
FEDERALLY FUNDED R&D CENTER	Jet Propulsion Laboratory	Robert A. Jones	818-354-4862	smallbusiness.programsoffice@jpl.nasa.gov
AGENCY-WIDE RESOURCE CENTER	NASA Shared Services Center	Troy E. Miller	228-813-6558	nssc-smallbusiness@mail.nasa.gov

Contact OSBP

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E-mail:

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Web site:

www.osbp.nasa.gov

NASA Vendor Database:

<https://vendors.nvdb.nasa.gov>